MANAGERS IN DISGUISE – LEADERS IN DISGUST

VERIFICATION EXAMINATION

Name:	*Date:*	*Score:*

1. *A "Manager in Disguise" is best described as:*
    a) *A person who requires the least amount of resources.*
    b) *An undercover boss.*
    c) *An effective leader with the ability to unlock the power and potential their team has.*
    d) *A person in a position of authority who possesses no apparent leadership skills and knows it but still refuses to step aside for the greater good.*

2. *A "Leader in Disgust" is best described as:*
    a) *A person who requires the most amount of resources.*
    b) *A person who despises large profits.*
    c) *The team's first choice to be let go during cost cutting times.*
    d) *An "A TEAM" member who is disappointed with the executive members of the "C TEAM."*

3. *The "A TEAM" is best described as:*
    a) *Employees who just aren't as passionate about their work as the organization needs them to be.*
    b) *A group of "arrogant" employees who garner no respect.*
    c) *A group of highly proactive teammates who will put forth a quality effort for every hour on the job. Go-To people.*
    d) *A team of employees who could be new hires or might need more training and will also put forth a quality effort for every hour on the job.*

4. *The "B TEAM" is best described as:*
    a) *Employees who just aren't as passionate about their work as the organization needs them to be.*
    b) *A group of "arrogant" employees who garner no respect.*
    c) *A group of highly proactive teammates who will put forth a quality effort for every hour on the job. Go-To people.*
    d) *A team of employees who could be new hires or might need more training and will also put forth a quality effort for every hour on the job.*

5. *The "C TEAM" is best described as:*
    a) *Employees who just aren't as passionate about their work as the organization needs them to be.*
    b) *A group of "arrogant" employees who garner no respect.*
    c) *The team that requires the most resources and adds no value.*
    d) *The only team that requires a regularly scheduled turnover.*
    e) *All of the above.*

6. *During a pre-employment interview, it's always best to:*
    a) *Exaggerate your qualifications.*
    b) *Tell the interviewer exactly what you think they want to hear.*
    c) *Pretend to be someone you're not so you can get the job.*
    d) *Be yourself, show up dressed for success, answer all questions honestly and only accept an open position your actually passionate about.*

7. *Power is best described as:*
    a) *The withholding of information so you can use it as leverage against employees later.*
    b) *That which is given to you by your employer.*
    c) *That which comes with the authority you get in a promotion.*
    d) *The employees or team's willingness to follow what you have to say.*

8. *Authority is best described as:*
    a) *That which comes with a promotion to management which in turn allows you to make decisions that you couldn't previously.*
    b) *Power.*
    c) *Respect.*
    d) *All of the above.*

9. *A customer is best described as:*
    a) *An outside purchaser of products and services.*
    b) *Your boss.*
    c) *You're subordinate.*
    d) *Anyone who expects a product or a service from you, which is just about everyone.*
    e) *All of the above.*

10. If you get a promotion and you find yourself not effective, you should:

a) *Begin taking credit for the successes of others.*
b) *Take the success of others and sweep it under the carpet so you're perceived as the only one capable.*
c) *Dress like an executive would, use big words to sound smart and appear to be a workaholic.*
d) *Request a different seat on the bus if there is one or request to go back to your former position where you showed you had the potential for promotion in the first place.*